

Home Seller Preparation Checklist

Simple steps to prepare your home and make the best possible first impression.

Preparing your home properly before listing can make a significant difference in how quickly it sells—and for how much.

With the right approach, you can attract more buyers, generate stronger offers, and create a smooth selling experience.

Make your home feel open and inviting

- Remove excess furniture and personal items
- Clear countertops and surfaces
- Organize closets and storage spaces
- Deep clean kitchens, bathrooms, and floors
- Let in natural light (open blinds/curtains)

Address issues before buyers notice them

- Fix leaky faucets and running toilets
- Replace burned-out light bulbs
- Repair holes, scuffs, or chipped paint
- Ensure doors and windows open/close properly
- Service HVAC if needed

Help buyers envision themselves in the home

- Ensure all rooms are clean and well-lit
- Remove clutter from floors and surfaces
- Hide cords, trash cans, and personal items
- Make beds and tidy all spaces
- Keep exterior clean and welcoming



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Small details that make a big difference

- Avoid strong odors (pets, cooking, smoke)
- Keep the home show-ready during listing
- Secure valuables and sensitive documents
- Be flexible with showing times

Need Help Getting Your Home Ready?

Katie can walk through your home with you and provide personalized recommendations to help you prepare, price, and position your home for success.

Contact Katie to get started.

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